Jobzilla.io

Refactor your tech hiring
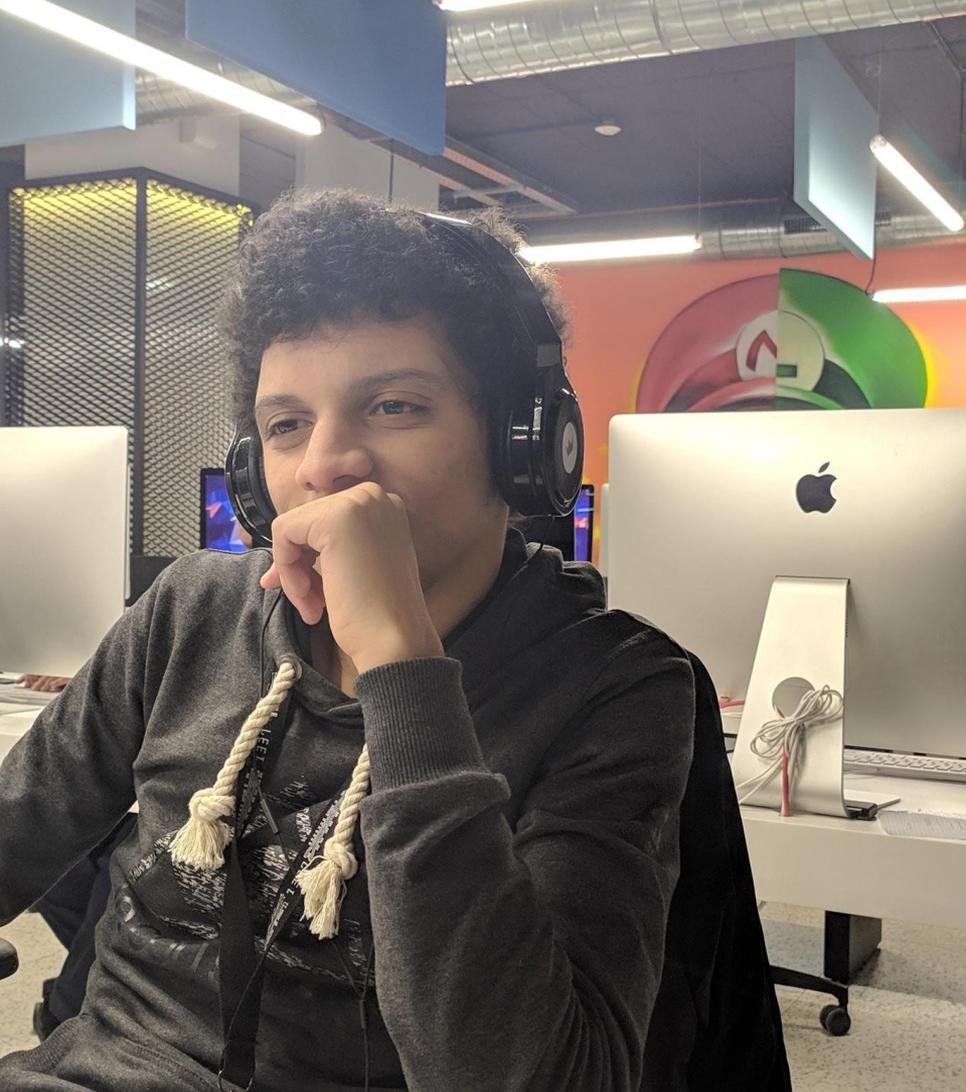
Meet Alaa.

He's a super good developer, but his CV is meh…

Given the opportunity, he would make a great addition to any team.

The average mis-hiring rate for tech position is 18%

Meet Nidal.

He has a recruiting agency at Casablanca.

He'd love to hire awesome developers for his clients, but he has no technical expertise to judge them accurately.

The average candidates per junior developer position is 250, yet they only look at 35 candidates before taking a decision

A technical barrier makes it hard for Nidal to filter his candidates

JobZilla goal is to
**SIMPLIFY THE HIRING PROCESS**
for both recruiters and candidates.
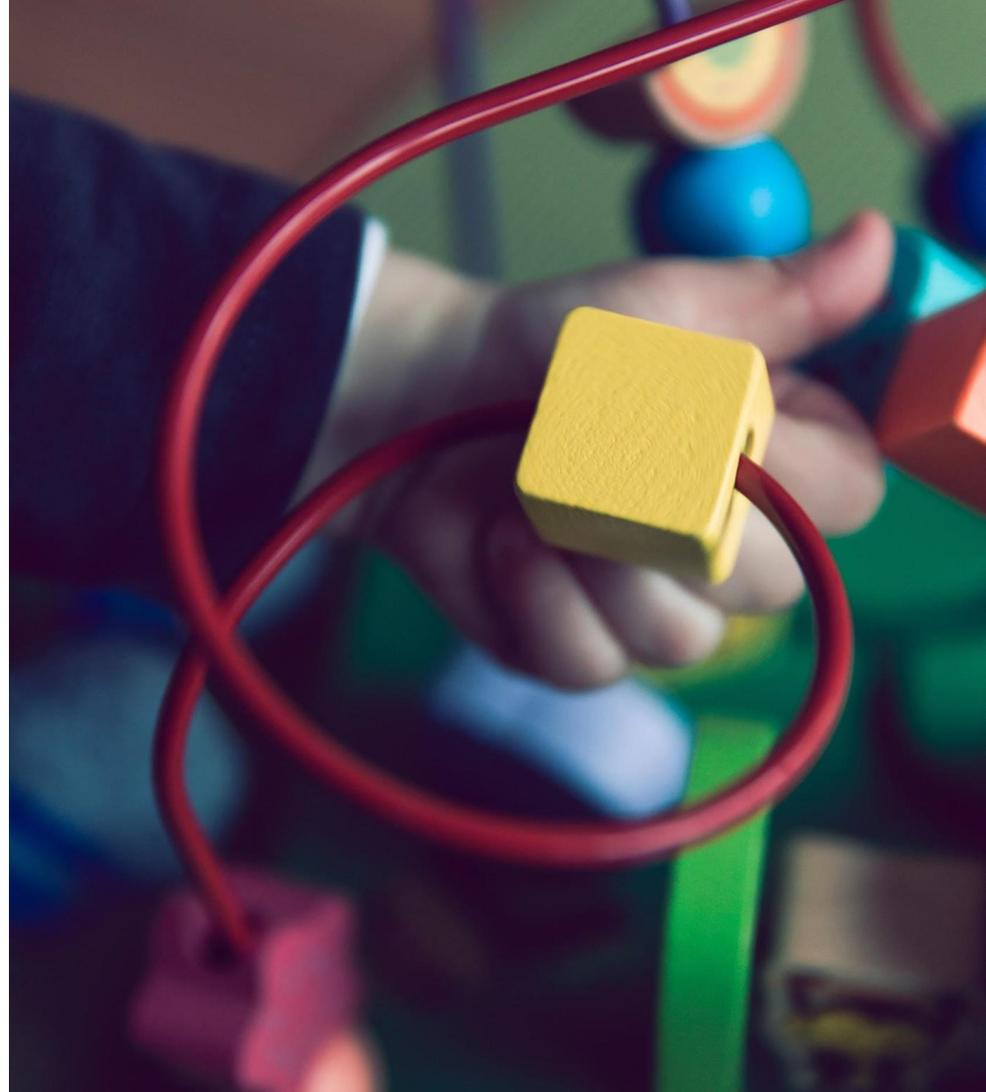
The world needs more developers than ever, we're on a market that keeps getting bigger.

Projected growth for
SOFTWARE DEVELOPERS IS
57% BY 2026

Our Competition
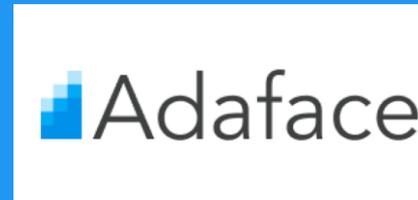
Other companies on this space ⇒ we're solving a real problem

No monopoly yet ⇒ existing opportunity for newcomers

Why JobZilla ?

- Anti-cheating measures on all our tests.

- Unlimited tests per subscription (competitors charge per test).

- Simplest platform to use, for both the recruiter and the candidate.

Revenue Strategy

One-time Purchases

Reduce risks for potential clients, causes easier onboarding.

Pretty good at our early stage.

Recurring Subscription

Great for increasing CLTV, but might cause lower conversion rates.

A better option later on, at scale.

Acquisition Strategy

- Cold emailing/calling at the start, not scalable but it's good for validation

- Organic traffic using inbound marketing, we'll focus on SEO, LinkedIn, and Twitter.

Campaigns List

JobZilla

- 📊 Campaigns
- ☰ Questions
- 🌐 Remote Interview
- ♟ Sourcing
- ▱ Billing
- 👤 Account
- ↦ Logout

☰ Stem's Campaigns

🔵 **New Campaign**

Test Campaign 🗑

Dummy campaign to test the difficulty of our new custom questions.

🔴 JAVA   🕐 70   ☰ 120

➕ New test   ☰ View tests

Front-end web developer 🗑

Andrew needs a new web developer to remake the common sections of our website.

🟣 HTML 🔵 CSS   🕐 2020   ☰ 1940

➕ New test   ☰ View tests

Git Expert 🗑

Internal campaign to evaluate current git knowledge of our teams.

🟢 Git   🕐 1520   ☰ 1500

➕ New test   ☰ View tests

Java Developer 🗑

Campaign to find three java developers to join Wail's team.

🔴 JAVA   🕐 1300   ☰ 1640

➕ New test   ☰ View tests

Next month interns 🗑

Temporary campaign to find 2 new interns for Andrew.

🔴 JAVA 🟡 JS   🕐 240   ☰ 189

➕ New test   ☰ View tests

Senior embedded systems engineer 🗑

Campaign for the new engineering position that just opened at Forecia.

🔵 C   🕐 1580   ☰ 1715

➕ New test   ☰ View tests

Your service is accessible at: www.jobzilla.tech

Campaigns Editor

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➕ Senior C Dev (New Campaign)

🗄 Questions Pool

C Remainder	🕐 10	☰ 10	☰
C Pointer	🕐 20	☰ 10	☰
C Size of an array	🕐 20	☰ 10	☰
C Strcat and end of string	🕐 55	☰ 40	☰
C Inline vs Macro	🕐 45	☰ 60	☰
C #include in header file	🕐 45	☰ 40	☰
C Function with variable argu...	🕐 45	☰ 40	☰

📊 Your Campaign

Drag & Drop Questions

C Union	🕐 40	☰ 65	☰
C Rev Int	🕐 100	☰ 70	</>
C Who is the next president o...	🕐 210	☰ 250	</>
C Access to a variable in a str...	🕐 30	☰ 20	☰
C "extern" or #include for fun...	🕐 90	☰ 70	☰
C I/O read	🕐 20	☰ 65	☰

Candidate's Test

Hello Elliot, you have been invited to take a test.

JobZilla
REFACTOR YOUR TECH-HIRING

You must complete this test on your own. However, you can (and we strongly recommend that you do) make use of all available resources (Internet, books, etc.) and use your preferred development environment to prepare your answers.

You can check out our tutorial and the help comments to better understand the platform. We want you to feel comfortable.

Tutorial

This tutorial enables you to discover your assessment environment and to familiarize yourself with its features. The result of this tutorial is not part of the assessment so feel free to take it as many times as you want.

START TUTORIAL

Test

There are 14 questions in this test. Each question is timed. The estimated test duration is 8 minutes, but it can last up to 12 minutes. Please set aside 12 consecutive minutes to take this test.

START TEST

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Pilot programs
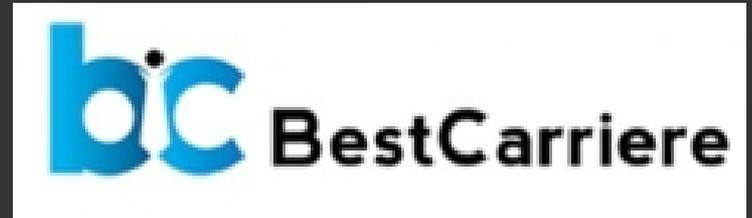
Our team

Abdel Gourragui · 2e

Software engineer

Montpellier, Languedoc-Roussillon, France ·

We were a team of four. Over the last six month the three other members moved, some due to personal reasons, some due to Covid-19.

Right now I'm looking for new people who can work with me, I have a few leads and I'd appreciate it if you can help me on my search.

THANK YOU FOR YOUR **TIME**, WE **APPRECIATE** IT!

C'est là où tout commence